

Risk Orientation Questionnaire (ROQ)

ATTITUDES TOWARDS RISK DECISIONS

ROHRMANN 1997 & 2001

The following sentences describe how various people deal with risky situations and what their *attitude towards risk decisions* is. We would like to learn how you think about these issues. Could you please read each sentence and then rate to what extent that statement is true for you. For your answers, a seven-point scale is provided:

true for me
no, not at all -----> **yes, very much so**
1 - 2 - 3 - 4 - 5 - 6 - 7

>> *Please circle the number which best reflects your view !*

- | | | | | | | | | |
|----|--|---|---|---|---|---|---|---|
| RA | I'm quite cautious when I make plans and when I act on them | 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| RB | I follow the motto, 'nothing ventured, nothing gained' | 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| RC | I've not much sympathy for adventurous decisions | 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| RD | If a task seems interesting I'll choose to do it even if I'm not sure whether I'll manage it | 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| RE | I don't like to put something at stake, I would rather be on the safe side | 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| RF | Even when I know that my chances are limited I try my luck | 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| RG | In my work I only set small goals so that I can achieve them without difficulty | 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| RH | I express my opinion even if most people have opposite views | 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| RI | My decisions are always made carefully and accurately | 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| RJ | I would like to act in my boss's job some time so as to demonstrate my competence, despite the risk of making mistakes | 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| RX | I tend to imagine the unfavorable outcomes of my actions | 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| RY | Success makes me take higher risks | 1 | 2 | 3 | 4 | 5 | 6 | 7 |

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NOTE: Some items taken from the German questionnaire EQS (WOLFRAM 1982) but adapted by B.R.; further ones added by B.R. This instrument is designed to produce two summated rating scores, "risk propensity" =ROQP and "cautiousness" (risk aversion) =ROQC, likely to correlate ca. -.30 to -.50.

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